

MOTORCARE is a true business partner with Global reach, striving to keep our client's transportation needs running smoothly; these are really the key factors that set MOTORCARE apart from all its competitors. At MOTORCARE, we believe that customer needs extend aftersales much beyond sales. That's why so much emphasis and investment is placed onto aftersales and our national network of branches.



BRAND VALUES

In pursuit of the vision, the values are intended to guide all employees in determining the most appropriate course of action in the daily work. These values are briefly outlined below:

Professionalism: fact based and competent in everything we do. This is how we conduct our business and how we interact with each other.

Respect: mutual respect between colleagues, partners, customers and other stakeholders we interact with is fundamental for us.

Honesty: we are reliable and live up to our promises.

Dedication: the success of every customer and partner is the key to our success.

MARKET

MOTORCARE is firmly established in strategic growth nodes across the region with state of the art branches and aftersales facilities in: Maputo, Inhambane, Beira, Pemba, Moatize and Nampula. Based on international standards and certifications, it is MOTORCARE'S value proposition to offer automotive mobility

solutions to B2B as well as individual customers as close as possible to their place of operation. In addition to highest quality trucks, buses, light commercial and passenger vehicles, passenger tires, parts and accessories, the customers are provided one-stop, maintenance, service and repair services as well as insurance, financial and fleet management solutions.

It is the overall ambition to be the preferred services provider in Mozambique and MOTORCARE therefore has high focus on continuously increasing the portfolio of leading products and services available to the professional customer.

COMPETITIVE ADVANTAGES

While helping the automotive industry in Mozambique to chart a course towards growth, MOTORCARE has become a dedicated automotive partner for many businesses and corporations across the country. With dedication and commitment, MOTORCARE delivers quality products and services, dedicated support and customer care. It is the sole distributor of reputable global brands such as Nissan, UD Trucks, Renault Trucks and Continental Tires and General Tires in Mozambique.

HISTORY

MOTORCARE Mozambique Lda is a company registered in Maputo, Mozambique, since 1994 which holds the national distribution rights for Nissan vehicles, Renault Trucks and UD Trucks as well as Continental Tyres. MOTORCARE was established in 1996 and has proved to be very successful. Since its foundation, it has grown to a market-leading position in the Light Commercial Vehicle segment.

The service provided by MOTORCARE is recognized as one of the best in the country. MOTORCARE operates in Maputo, Beira, Nampula, Moatize, Inhambane and Pemba and is represented by 241 employees. The management approach is value-based and adheres to the "Triple Bottom Line" principle, which ensures that decisions are made with equal balance between financial results and social and environmental responsibilities.

MOTORCARE is a proud member of the United Nations Global Compact and has been involved in Road Safety Awareness Campaigns with the Mozambican authorities. MOTORCARE is a fully certified ISO company achieving certification for ISO 9001; ISO 14001 and OHSAS 18001 since November 2014.

MOTORCARE is a subsidiary of the Danish Kjaer Group A/S, which was established in 1962 and, since 1977, has delivered high-quality, world-class automotive services in emerging economies. Besides the distribution in Mozambique.

MOTORCARE is a well-known group of automotive distributors operating in Uganda and Sierra Leone with some of the leading automotive brands such as Nissan, Ford, Honda Motorcycles and Suzuki Motorcycles.

MOTORCARE Distributions provides these brands with an efficient market expansion, marketing, Vehicle sales, workshop and after-sales effectiveness.



UNKNOWN FACTS

Anti Corruption: The Group supports the United Nations Anti Corruption program, with the aim to eradicate global corrupt activities.

HSEQ Standards various procedures and controls were implemented such as:

Health and Safety: Scheduled inspections of tools and equipment. Risk and impact assessment inclusive of an incident register to avoid recurrence.

Environmental: Environmental risk and impact assessments in all our workshops and documented safe disposal of used oil and Waste management separation.

Quality: Quality process matrix and legal register to ensure alignment and compliance with local legislation. Implementation of management review to ensure focus on important quality issues.

1996

Motorcare was founded in 1996 by the KJAER GROUP, a danish company with over five decades of specialising in import, distribution and mobility solutions in more than 70 countries, to customers within the international aid and development sector.

2013

KJAER GROUP, as part of the KJAER GROUP Way of Management, joined the anti-corruption policy in 2013.

2003

KJAER GROUP signed up to United Nations Global Compact in November 2003, supporting its principals for sustainability, a cleaner environment, improving ethical and responsible business practises, and promoting sustainable socio economic growth in Africa.

2014

The new Motorcare facility in Moatize officially opened its doors on 4 June 2014, in a quantum leap to support the ever growing coal mining industry in the Tete/Moatize region.

2008

Motorcare branches in Beira and Nampula are officially opened.

2015

We achieved certification in OHSAS 18001, ISO 14001 and ISO 9001 in all branches throughout Mozambique. The benefit for our employees, customers and the environment are significant.